## Financial Summary: Fiscal Year 2014

**September 1, 2013 - August 31, 2014 ($ in Thousands)**

<table>
<thead>
<tr>
<th>Revenue Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Earned Revenue</strong></td>
<td>$8,280</td>
</tr>
<tr>
<td><strong>Contributed Revenue</strong></td>
<td>$8,548</td>
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<tr>
<td><strong>Total Endowment and Other Revenue</strong></td>
<td>$9,224</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$26,052</td>
</tr>
</tbody>
</table>

**Expenses**

<table>
<thead>
<tr>
<th>Expense Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Salaries and Benefits</strong></td>
<td>$19,304</td>
</tr>
<tr>
<td><strong>Artist and Conductor Fees</strong></td>
<td>$2,644</td>
</tr>
<tr>
<td><strong>Advertising and Promotion</strong></td>
<td>$984</td>
</tr>
<tr>
<td><strong>Professional Fees</strong></td>
<td>$455</td>
</tr>
<tr>
<td><strong>Powell Hall Operations</strong></td>
<td>$2,040</td>
</tr>
<tr>
<td><strong>Concert Production Costs</strong></td>
<td>$539</td>
</tr>
<tr>
<td><strong>Office Expense</strong></td>
<td>$1,349</td>
</tr>
<tr>
<td><strong>Miscellaneous</strong></td>
<td>$944</td>
</tr>
<tr>
<td><strong>Total Other Expenses</strong></td>
<td>$4,872</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$28,259</td>
</tr>
</tbody>
</table>

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Fiscal Year 2014

**September 1, 2013 - August 31, 2014 ($ in Thousands)**

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*Endowment draw based on 5% of 12 quarter rolling average of total base.

**Planned structural deficit funded through special contributions pending successful endowment campaign.

**FY2014 Structural Deficit** ($2,207)

For more information, please visit stlsymphony.org/donate.
From the Music Director

When I asked about the highlights of a season, one must admit that it is a bit overwhelming. The concert experience is filled with so many things: moments, surprises, two- or three-orchestra pieces, a sound you had not noticed, an energy that can hardly be belied. And all that can happen in a few minutes of performance. How does one choose highlights through all the glory that is so inherent to the orchestra? You have your own memories, and they are as valid and important as any of us. Let’s not choose; let’s cherish it all.

For now, let’s share our pride in the production of Benjamin Britten’s Peter Grimes that took place at Carnegie Hall on the composer’s 100th birthday. The St. Louis Symphony and Chorus performed with an enthusiastically varied and enthralling score that acknowledged the artists, as well as the city that is its home.

None of this would have happened without your support. The world audience saw a part of St. Louis that night. It’s exciting to think we are able to do this every year.

My sincere thanks.

David Robertson, Music Director

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2013 | 2014 Season Highlights

Your contribution to the St. Louis Symphony helped support more than 30 concerts at Powell Hall, a critically-acclaimed performance at Carnegie Hall and 23 free education and community programs across our region during the 2013-14 season. Thank you for playing your part!

- **SEPTEMBER**: Led by Music Director David Robertson, the STL Symphony opens its 2013-14 season with Copland’s Lincoln Portrait, narrated by Wintley Phipps.
- **OCTOBER**: Yo-Yo Ma, cellist, returns to Powell Hall as featured performer for the 66th annual Red Velvet Ball and coaches members of the St. Louis Symphony Youth Orchestra at a special rehearsal weekend.
- **NOVEMBER**: STL Symphony receives extended standing ovation at Carnegie Hall for performance of Britten’s Peter Grimes.
- **DECEMBER**: Anthony Tommasini of The New York Times observed, “The prime stars of the night were Robertson and the orchestra and chorus. It is impossible to recall or imagine more emotionally riveting music-making….”
- **JANUARY**: On November 22, the STL Symphony and Chorus performed Benjamin Britten’s opera Peter Grimes in New York in what would become his final complete performance. The concert elicited a capacity audience and was widely praised by critics in St. Louis and across the country. New York Classical Review observed, “The prime star of the night was Robertson and the orchestra and chorus. It is impossible to recall or imagine more emotionally riveting music-making….”
- **FEBRUARY**: The STL Symphony performs at Carnegie Hall in the composer’s 100th birthday. The concert elicited a capacity audience and was widely praised by critics in St. Louis and across the county. New York Classical Review observed, “The prime star of the night was Robertson and the orchestra and chorus. It is impossible to recall or imagine more emotionally riveting music-making….”
- **MARCH**: In collaboration with the International Institute and Bosnian Memory Project at Fontbonne University, the STL Symphony celebrates the heritage of St. Louis’ Bosnian population.
- **APRIL**: STL Symphony announces the release of its latest CD produced by Norwood Records featuring John Adams’ City Noir as well as his Saxophone Concerto.
- **MAY**: More than 1000 students make their performance debut with the STL Symphony as part of the STL Symphony’s Maydeck program. Since 2010, the STL Symphony has participated in Link Up, a program designed by the Royal Albert Hall Music Institute at Carnegie Hall. Upon completion of the year-long program, students in grades 4 through 9 participate in an interactive performance at Powell Hall where they are taught to sing, move and play instruments along with the STL Symphony.
- **JUNE**: Through the generosity of the St. Louis County Library, the STL Symphony introduces Read to Success education program to promote early childhood literacy. Children from Louis Crossing Elementary School in the Normandy School District gathered at the Natural Bridge branch of the St. Louis County Library for a presentation and performance by three STL Symphony musicians, with a special focus on literacy. Each child in attendance received a free book and a summer reading list.
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$10,000 to $24,999

- Anonymous (2)
- Ameren Corporation Charitable Trust
- Bank of America
- Bellwether Foundation
- The Boeing Company
- The Booksource
- Commerce Bancshares, Inc. and Commerce Bancshares Foundation
- Daughters of Charity Foundation of St. Louis
- The Delmar Gardens Family
- Edison Family Foundation
- Edward Chase Garvey Memorial Foundation
- Employees Community Fund of Boeing St. Louis

**CHAIRMAN**

$50,000 to $99,999

- E. Reuben and Gladys Flora Grant Charitable Trust
- William T. Kemper Foundation—Commerce Bank, Trustee
- League of American Orchestras Mallinckrodt
- MetLife Foundation
- Missouri Lottery
- Mosby Building Arts
- Peabody Energy
- Mary Pillsbury Sigma-Aldrich Foundation
- St. Louis College of Pharmacy Steinway Piano Gallery
- Svedka Vodka
- University College at Washington University
- Washington University Physicians
- Elizabeth Holloway Woods Foundation

**SOLOIST**

$5,000 to $9,999

- American Direct
- Marketing Resources
- Autodesk, Inc.
- BNSF Railway Foundation
- Bryan Cave
- G. A. Jr. and Kathryn M. Buder Charitable Foundation
- Aaron Copland Fund for Music
- Fox Performing Arts Charitable Foundation
- Dielmann Soethey’s International Realty
- Graybar Electric Co.
- HBE Corporation
- Krispy Kreme
- Stanley and Lucy Lopata Charitable Foundation
- The Frank A. and Alpha H. Ruf Fund for the St. Louis Symphony of the Greater Saint Louis Community Foundation
- Stone Hill Winery
- Urban Chestnut Brewing Co.
- Woodcock Foundation for the Appreciation of the Arts, Inc.

**MUSICIAN**

$2,500 to $4,999

- AT&T
- Britten-Pears Foundation
- Gateway Combined Federal Campaign
- Grbic Restaurant and Banquet Hall
- Kranzberg Family Foundation
- The Pillsbury Foundation
- Prestige Brands Holdings, Inc.
- The Frank A. and Alpha H. Ruf Fund for the St. Louis Symphony of the Greater Saint Louis Community Foundation
- Saint Louis University Museum of Art
- Suzanne Feld Zalk Charitable Trust

**SYMPHONY**

$1,500 to $2,499

- The Advertisers Printing Co.
- ASCAP
- Cabor Creamery
- CenterPoint Energy—MRT
- Ces and Judy’s Catering
- Dierbergs Markets
- Drury Hotels
- Emerson
- Gabriel Group
- Gateway EDI
- Clifford Willard Gaylord Foundation
- GFI Digital
- Lockton Companies of St. Louis
- Olin Corporation
- Louis W. Retherham, Jr. Foundation
- The George K. and Marjorie McCarthy Robins Fund of the Greater Saint Louis Community Foundation
- Saint Louis University Cancer Center
- Symphony Lecture Series